

# Nebraska Sales and Use Tax FOR CONSTRUCTION CONTRACTORS Spring 2012

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# Today's Agenda

- 1. Overview of Sales and Use Tax
- 2. Contractor Database
- State Agency Information Sharing
- 4. Contractor Terms
- 5. Contractor Option Transactions
- 6. Contracts With Exempt Entities
- 7. <u>Building Materials & Fixtures for a</u>
  Job Site Outside Nebraska
- 8. Repair/Annexation of Exempt MME

# 1.

# Overview of Sales and Use Tax

## 1. Overview of Sales and Use Tax

- What is a sales transaction?
  - Sales tax is calculated on the gross receipts.
  - <u>Delivery location</u> determines the rate of local tax.
  - Retailers must <u>collect and report sales tax</u>
     <u>or document</u> why they didn't.

## 1. Sales Tax (continued)

#### **Taxable Services**

- Computer software training
- Pest control services
- Building cleaning
- Security services
- Detective services
- Motor vehicle towing, washing/waxing, painting
- Installing/applying tangible personal property
- Recreational vehicle (RV) park services
- Repair labor (with 4 exceptions)

For a complete list of taxable and nontaxable services, see the Nebraska and Local Sales Tax Information Guide on our website.

#### 1. Use Tax (continued)

#### What is Use Tax?

- Use tax is due when Nebraska sales tax has not been paid on a taxable item or service purchased for use in Nebraska.
- Sales and use tax are <u>not</u> BOTH due on the same transaction.
- The big difference is who remits the tax -
  - Sales tax is collected and remitted by the seller.
  - Use tax is paid directly to the Department by the purchaser/consumer.

## 1. Overview of Sales & Use Tax (continued)

# Use tax and sales tax have these things in common -

- They are imposed on the same transactions.
- They have the same exemptions.
- They are calculated at the same rate.
  - OR
  - Where first usage in Nebraska takes place.

# 2. Contractor Database

# 2. Contractor Database

- **EVERY** construction contractor making payment to a <u>subcontractor</u> must withhold 5%;...
- UNLESS the subcontractor is REGISTERED in the <u>Department of Labor's Contractor</u> Registration Database.

### 2. Contractor Database (continued)

- A single definition of "contractor" is used for purposes of the <u>Contractor Registration Act</u> and construction contractor <u>withholding</u>. (This definition is slightly different than the sales and use tax definition of a contractor.)
- A centralized registration system is used for construction contractors.
- The Department of Labor administers the Contractor Database.

# 3.

# State Agency Information Sharing

# 3. State Agency Info Sharing

# **Employee Classification Act LB 563**:

- Departments of Labor and Revenue.
- Labor will review whether workers are employees (Form W-2) or independent contractors (Form 1099).
- Revenue will review referrals from the Department of Labor.

LB 563 applies only to Construction Contractors and Delivery Companies.

# 4.

# **Contractor Terms**

# 4. Contractor Terms

- 4A. Construction Contractor
- 4B. Contractor Labor
- **4C.** Building Materials
- 4D. Fixtures
- **4E.** Contractor Options

#### 4A. Construction Contractor (Contractor)

- Makes repairs or improvements to real estate or items annexed to real estate.
- Arranges for annexation.

Examples you may not have thought about -

- Landscapers who build or repair retaining walls.
- Interior designers who arrange for construction work to be done (hanging wallpaper).
- Providers of restoration services to real estate.

## 4B. Contractor Labor

- Annexing building materials to real estate.
- Repair of a structure.
- Repair of building materials that are or will be annexed to real estate.
- Charges for contractor labor are not taxable.

Example: Hanging drywall.

## 4B. Contractor Labor (continued)

If you install telephone, cable, or satellite television, OR perform work for a telephone, cable, or satellite company... there are specific sales and use tax regulations governing the taxability of these projects.

# 4C. Building Materials

 Property (including fixtures) that will be annexed to real estate or to an improvement on real estate (see Reg-1-017-02).

#### DOES NOT INCLUDE:

Tools;

Supplies; or

Equipment;

Other items not annexed.

Example: Rebar embedded in concrete is a building material. Form lumber is not.

## 4D. Fixtures

- Equipment that must be annexed to a building or structure so that it can properly function.
- Fixtures remain identifiable as a separate item.

Example: Water heater.

# **4E. Contractor Options**

- Contractor Options apply only to Construction Contractor Projects.
- Option chosen determines:
  - How sales and use tax is paid on building materials and fixtures; or
  - If sales tax is collected from the customer on building materials and fixtures
- Audits will be conducted based on the default Option or Option chosen. If an Option is not chosen, default = Option 1.

# **5.**

# Contractor Option Transactions

# 5. Contractor Option Transactions

- Retail Sales (TPP & Taxable Services)
   Taxable at rate in effect where delivery occurs
- Contractor Labor
   Not taxable
- Nontaxable Services

# **Option 1 Contractor**

# > Transactions with the Supplier

- Purchases building materials and fixtures for resale.
- Must give Nebraska supplier a properly completed <u>Form 13</u>, Section C, Block 1.

#### > Transactions with the Customer

- Does not collect sales tax on separately stated labor charges.
- Must collect sales tax on separately stated charges for building materials and fixtures.
- If charges for building materials and labor are not separately stated, the entire amount is taxable.

# **Option 2 Contractor**

# > Transactions with the Supplier

 Pays sales or use tax on purchases of building materials and fixtures.

#### > Transactions with the Customer

 Does NOT collect sales tax on any portion of the invoice. Cannot accept a Form 13.

# **Option 3 Contractor**

# > Transactions with the Supplier

- Purchases building materials and fixtures tax-free.
- Must give Nebraska supplier a properly completed <u>Form 13</u>, Section C, Block 1.

#### > Transactions with the Customer

- Must remit use tax at the rate in effect at the time and place of withdrawal of building materials and fixtures from inventory.
- Does NOT collect sales tax on any portion of the invoice. Cannot accept a Form 13.

#### Form 13, Section C, Block 1

Nebraska Resale or Exempt Sale Certificate for Sales Tax Exemption REVENUE  Nebraska Resale or Exempt Sale Certificate for Sales Tax Exemption Read instructions on reverse side/see note below		
NAME AND MAILING ADDRESS OF PURCHASER	NAME AND MAILING ADDRESS OF SE	LLER
lame	Name	
Street or Other Mailing Address	Street or Other Mailing Address	
City State Zip Code	City State	Zlp Code
Check Type of Certificate		
Single Purchase Blanket If blanket is checked, this certificate is valid until revoked in writing by the purchaser.		
I hereby certify that the purchase, lease, or rental by the above purchaser is exempt from the Nebraska sales tax for the following reason:  Check One Purchase for Resale (Complete Section A) Exempt Purchase (Complete Section B) Contractor (Complete Section C)		
SECTION A — Nebraska Resale Certificate		
I hereby certify that the purchase, lease, or rental of from the above seller is exempt from the Nebraska sales tax as a purchase for resale, rental, or lease in the normal course of our business, either in the form or condition in which purchased, or as an ingredient or component part of other property to be resold.  I further certify that we are engaged in business as a:   Wholesaler   Retailer   Manufacturer   Lessor   Description of Product Sold, Lessed, or Rented		
and hold Nebraska Sales Tax Permit Number 01-	If None, State Reason	
or Foreign State Sales Tax Number	State	
SECTION B—Nebraska Exempt Sale Certificate		
The basis for this exemption is exemption category (Insert appropriate category as described on reverse of this form.)  If exemption category 2 or 5 is claimed, enter the following information:  Description of Item(s) Purchased  Intended Use of Item(s) Purchased		
If exemption categories 3 or 4 are claimed, enter the Nebraska Exemption Certificate number. 05-		
If exemption category 6 is claimed, seller must enter the following information and sign this form below:		
Description of Item(s) Sold Date of Seller's Origins	Purchase Was Tax Paid when Purchased by Seller? Wa	as Item Depredable?
SECTION C — For Contractors Only		
1. Purchases of Building Materials or Fixtures:  As an Option 1 or Option 3 contractor, I hereby certify that purchases of building materials and fixtures from the above seller are exempt from Nebraska sales tax. My Nebraska Sales or Consumer's Use Tax Permit Number is:  2. Purchases Made Under Purchasing Agent Appointment on behalf of		
Any purchaser, or their agent, or other person who completes this certificate for any purchase which is other than for resale, lease, or rental in the regular course of the purchaser's business, or is not otherwise exempled from the sales and use tax under Neb. Rev. Stat. §877-2701 through 77-27, 195, shall in addition to any tax, interest, or penalty otherwise imposed, be subject to a penalty of \$100 or ten times the tax, whichever amount is larger, for each instance of presentation and misuse. With regard to a blanket certificate, this penalty shall apply to each purchase made during the period the blanket certificate is in effect. Under penalties of law, I declare that I am authorized to sign this certificate, and to the best of my knowledge and belief, it is correct and complete.  Sign  Authorized Signature  Authorized Signature		

#### **IMPORTANT CONTRACTOR REMINDER!**

Building materials **DO NOT INCLUDE** tools, equipment, or services that do not become annexed to real estate.

Contractors MUST PAY SALES OR USE TAX on purchases of these items!

- Use tax is due when an Option 2 contractor purchases:
  - Building materials or fixtures picked up in another state
  - Building materials or fixtures delivered to the job site by a supplier who does not charge sales tax
- Use tax is due when on an Option 3 contractor withdraws building materials and fixtures out of inventory.
- Use tax is due when ANY contractor withdraws tax-free inventory for business or personal use.
  - Dry wall contractor repairs his own home
  - Plumbing contractor installs a new faucet in the office restroom

# Landscapers

#### Retail Sales

- Live plants including sod
- Labor charges to plant them
- Pest control services (ex. grub control)

#### Contractor Labor

- Building or repairing retaining walls
- Adding dirt for berms, or fountains in ponds
- Installing and repairing underground sprinkler systems

#### Nontaxable Services

Lawn mowing, fertilizing, or snow removal

# **Building Cleaning & Pest Control Services**

- These services are NOT "contractor labor" (even when performed at the construction site).
- Contractors MUST PAY SALES TAX on purchases of these services, even if the project owner is an exempt entity.

Example: Termite treatment, or a 3<sup>rd</sup> party crew hired to clean up inside a building. Contract Spring 2012

# 6.

# Contracts With Exempt Entities

# 6. Contracts with Exempt Entities

- How do I know if the project owner is an exempt entity?
  - Governmental Entity information guide (Reg-1-093)
  - Nonprofit information guide (Reg-1-090)
  - Nonprofit Healthcare Facilities (<u>Reg-1-090</u>)
  - Contact the Department
- REMINDER:

**NOT ALL** nonprofits or governmental units are exempt from sales tax!

#### 6. Contracts with Exempt Entities (continued)

Be sure to get a
Purchasing Agent Appointment and
Delegation of Authority for
Sales and Use Tax, Form 17.

Form 17 supports why tax was not paid or collected on building materials and fixtures for construction projects for exempt entities.

### 6. Contracts with Exempt Entities (continued)

#### **OPTION 1 PRIME CONTRACTORS**

- Receive Form 17 and Form 13 from project owner PRIOR TO the start of the project.
- Complete the Delegation of Prime Contractor's Authority portion of the Form 17.
- Complete a Form 13 and provide it with a copy of the Form 17 to Option 1 subcontractors.
- Provide copies of the Form 17 to any Option 2 or 3 subcontractors on the project so they can buy building materials and fixtures sales tax exempt.

#### **OPTION 2 & 3 PRIME CONTRACTORS**

- Complete a <u>Form 13</u> and provide it with a copy of the <u>Form 17</u> to Option 1 subcontractors.
- Provide copies of the Form 17 to any
   Option 2 or 3 subcontractors on the project
   so they can buy building materials and fixtures sales tax exempt.

#### Form 17



#### **Purchasing Agent Appointment**

and Delegation of Authority for Sales and Use Tax

17

ddress of Prime Contr	ractor	Mamo and Addrose o	f Covernmental Unit or Ex		
		Name and Address of Governmental Unit or Exempt Organization			
		Name			
Street or Other Mailing Address			Street or Other Mailing Address		
Otata	Zio Codo	Cit	04-4-	7:- 0-4-	
State	Zip Code	City	State	Zip Code	
Name and Location of Project			Appointment Information		
		Effective Date (see Instruction	s)		
Street or Other Mailing Address			Expiration Date		
State	Zip Code	Nebraska Exemption Number (Exempt Organizations Only)			
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e of Governmental Unit or I	rials that will be annexed to  Exempt Organization  EGATION OF PRIME (	Title  CONTRACTOR'S AUTHORIT  Effective Date	exempt construction project stat	ed above.	
	State	nd Location of Project  State Zip Code	nd Location of Project  Effective Date (see Instruction:  Expiration Date	Appointment Information  Effective Date (see Instructions)  Expiration Date  State Zip Code Nebraska Exemption Number (Exempt Organizations Only)	

#### **OPTION 1 SUBCONTRACTORS**

- Purchase building materials & fixtures sales tax exempt by giving Form 13, Section C, Block 1 to their Nebraska supplier.
- DO NOT collect sales tax on items when they obtain a properly completed Form 17 & Form 13 PRIOR TO the start of the project.

#### **OPTION 2 SUBCONTRACTORS**

- Purchase building materials & fixtures sales tax exempt by giving –
  - A copy of Form 17
     and
  - Form 13, Section C, Block 2
     to their Nebraska supplier.

#### **OPTION 3 SUBCONTRACTORS**

- Purchase building materials & fixtures sales tax exempt by giving <u>Form 13</u>, Section C, Block 1 to their Nebraska supplier.
- DO NOT owe use tax on items when they obtain a properly completed <u>Form 17</u>
   PRIOR TO the start of the project.

#### **FORM 17** FOR ALL CONTRACTORS

- ONLY building materials and fixtures
   that become annexed to real estate may
   be purchased sales tax exempt.
- Contractors MUST pay sales or use tax on all purchases or rentals of equipment, tools, and taxable services used to complete the project.

# REFUNDS ON SALES AND USE TAXES PAID ON EXEMPT PROJECTS

- If a Form 17 IS issued to the contractor prior to the contractor annexing building materials, the contractor can request a refund.
- If a <u>Form 17</u> is **NOT** issued to the contractor in a timely manner, **ONLY the project owner** can request a refund.
- The following are NOT ALLOWED a refund:
  - United States Government;
     Nebraska University; and
  - Nebraska State College;
- State of Nebraska.

# ROUTINE, ON-CALL REPAIRS FOR EXEMPT ENTITIES

Contractors who are on-call for exempt entities may obtain a Form 17 for routine, on-call repair.

- There must be a written agreement.
- Form 17 is good for up to one year.
- Option 1 contractors must also obtain a Form 13.

7.

# Building Materials & Fixtures for a Job Site Outside Nebraska

#### 7. Job Site Outside Nebraska

#### **OPTION 1**

#### NO NE SALES OR USE TAX LIABILITY

- When withdrawing building materials and fixtures from tax-free inventory
- When building materials and fixtures are annexed to real estate in the other state.

#### 7. Job Site Outside NE (continued)

#### **OPTION 2**

#### NO NE SALES TAX CREDIT OR REFUND

- When withdrawing building materials and fixtures from tax-paid inventory.
- Credit for sales tax paid may be available from the other state.
- They may have the supplier deliver
  materials to the job site out-of-state and
  pay no Nebraska sales or use tax.

#### 7. Job Site Outside NE (continued)

#### **OPTION 3**

#### **REMITS USE TAX TO NEBRASKA**

- When withdrawing building materials and fixtures from tax-free inventory.
- At the rate in effect at the time and place inventory is withdrawn.
- They may have the supplier deliver
  materials to the job site out-of- state and
  pay no Nebraska use tax.

# 8.

# Repair or Annexation of Exempt Manufacturing Machinery & Equipment (MME)

## 8. MME

- When work on MME involves charges for contractor labor:
  - Contractor labor is sales tax exempt;
     and
  - The contractor Option chosen determines the taxability of purchases of MME, or any repair parts.

#### 8. MME (continued)

#### **OPTION 1**

- Obtains <u>Form 13</u>, Section B, Category 5 from the manufacturer.
- May purchase MME sales tax exempt.
- DOES NOT collect sales tax on MME,
   PROVIDED a completed Form 13 is
   received from the manufacturer.

#### 8. MME (continued)

#### Form 13, Section B

Nebraska Department of REVENUE	Nebraska Resale or Exempt Sale Certificate for Sales Tax Exemption REVENUE  Nebraska Resale or Exempt Sale Certificate for Sales Tax Exemption Reverse side/see note below							
NAME AN	D MAILING ADDRESS OF P			NAME AND MAILING ADDRES	S OF SELLER			
Name			Name					
Street or Other Mailing Address			Street or Other Mailing Address					
City	State	Zlip Code	City	State	Zlp Code			
Check Type of Certificate Single Purchase Blanket If blanket is checked, this certificate is valid until revoked in writing by the purchaser.								
I hereby certify that the purchase, lease, or rental by the above purchaser is exempt from the Nebraska sales tax for the following reason:  Check One Purchase for Resale (Complete Section A) Exempt Purchase (Complete Section B) Contractor (Complete Section C)								
	SE	CTION A — Nebras	ska Resale	Certificate				
		Description of Ite	m or Service Pur	chased				
from the above selle	I hereby certify that the purchase, lease, or rental of from the above seller is exempt from the Nebraska sales tax as a purchase for resale, rental, or lease in the normal course of our business, either in the							
	form or condition in which purchased, or as an ingredient or component part of other property to be resold.							
I further certify that we are engaged in business as a: Wholesaler Retailer Manufacturer Lessor  of Description of Product Sold, Lessed, or Rented								
and hold Nebraska S	Sales Tax Permit Number	01-	If None	e, State Reason				
or Foreign State Sal				State				
	SECTI	ON B — Nebraska	Exempt S	ale Certificate				
The basis for th	nis exemption is exemption ca	ategory (Insert a	ppropriate cate	gory as described on reverse of th	nis form.)			
If exemption category 2 or 5 is claimed, enter the following information:								
Description of Item(s) Pure	chased		Intended Use of	of Item(s) Purchased				
If exemption categories 3 or 4 are claimed, enter the Nebraska Exemption Certificate number. 05-								
If exemption ca	ategory 6 is claimed, seller m	ust enter the following in:	formation and	sign this form below:				
Description of Item(s) Solo	1	Date of Seller's Origina	il Purchase	Was Tax Paid when Purchased by Sell	ler? Was Item Depredable?			
SECTION C — For Contractors Only								
1. Purchases of Building Materials or Fixtures:								
As an Option 1 or Option 3 contractor, I hereby certify that purchases of building materials and fixtures from the above seller are exempt from Nebraska sales tax. My Nebraska Sales or Consumer's Use Tax Permit Number is:								
2. Purchases Made Under Purchasing Agent Appointment on behalf of								
Pursuant to an attached Purchasing Agent Appointment and Delegation of Authority for Sales and Use Tax, Form 17, I hereby certify that purchases of building materials, and fixtures are exempt from Nebraska sales tax.								
Any purchaser, or their agent, or other person who completes this certificate for any purchase which is other than for resets, lease, or rental in the regular course of the purchaser's business, or is not otherwise exempted from the sales and use tax under Neb. Rev. Stat. §§77-2701 through 77-27,135, shall in addition to any tax, interest, or penalty otherwise imposed, be subject to a penalty of \$100 or ten times the tax, whichever amount is larger, for each instance of presentation and misuse. With regard to a bisinetic certificate play to each purchase made during the period the bisinet certificate is in effect. Under penalties of law, i declare that I am authorized to sign this certificate, and to the best of my knowledge and belief, it is correct and complete.								
sign								
here Authorized	l Signature			Title	Date			

#### 8. MME (continued)

#### OPTIONS 2 & 3

- These contractors owe sales or use tax on MME and on parts purchased and annexed to manufacturer's real estate.
- CANNOT accept a Form 13, Section B,
   Category 5 from the manufacturer.
- But, a manufacturer can purchase MME sales tax exempt directly from a 3<sup>rd</sup> party vendor.

### **Agenda Summary**

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Let us know what you think. Please turn in your evaluation!

#### **THANK YOU!**

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